

## **Agilent Technologies to Enhance Lab Informatics with Acquisition of Genohm**

*Acquisition will enable Agilent to provide a single informatics solution across laboratory and operational domains*

SANTA CLARA, Calif., May 2, 2018

Agilent Technologies, Inc. (NYSE: A) today announced that it has entered into a definitive agreement to acquire privately-held Genohm, a developer of highly differentiated, on-premise and cloud-based software solutions for laboratory management.

Genohm's main laboratory software automation suite, SLIMS, is a digital platform that provides laboratories with a rapidly deployable and seamless laboratory information management system (LIMS) and electronic lab notebook (ELN) environment that is used in biobanks, research labs and next gen sequencing facilities. The platform tracks data and samples, tests and users, results and workflows, from the original material shipment to the result from lab instruments and in-silico analysis pipelines. Genohm also has an application marketplace with preconfigured workflows to enable rapid system implementation across a broad range of industries and scientific workflows.

Customers are looking to generate better answers, and this requires integrated informatics solutions. This acquisition enhances Agilent's current software portfolio, adding LIMS and workflow management, while expanding ELN capability. This combination will allow Agilent to bring greater context to analytical data, enabling scientists to generate results more efficiently.

"We were impressed with the team and the technology," said John Sadler, Vice President and General Manager of Agilent's Software and Informatics Division. "The modern architecture of SLIMS is perfectly aligned with the values of Agilent's OpenLab products. By integrating this technology with our broad and diverse instrument portfolio, we are in a unique position to support and enhance the operations of modern laboratories—truly helping our customers to do more with their data."

"Genohm has an excellent footprint in the genomics space," said Kamni Vijay, Ph.D., Vice President and General Manager of Agilent's Genomics Division. "This acquisition supports our strategy to offer complete next-generation sequencing workflows and improve the laboratory management of our genomic customers."

"We are very excited to join the Agilent team and believe that together we can accelerate development of the digital lab to help our customers advance science and discovery while ensuring compliance and traceability," said Frederik Decouttere, founder and CEO of Genohm. "Our laboratory management platform is highly configurable, easily deployable and leverageable across many different workflows, which makes our technology a perfect fit for Agilent."

Headquartered in Lausanne, Switzerland, Genohm has 40 employees.

The transaction is subject to closing conditions. Financial terms of the deal are not being disclosed.

### **About Genohm**

Genohm, originally founded in Ghent (Belgium) in 2002 as a small two-person bio-informatics shop, re-established itself in 2011 as an EPFL Start-Up at the Innovation Park in Lausanne (Switzerland), focusing on guaranteeing compliance, traceability and big lab data management in highly complex and continuously evolving lab environments. With the successful launch of its main laboratory software automation suite, SLIMS, Genohm officially entered the lab informatics market, proudly serving a rapidly growing set of customers in widely varying research and clinical environments throughout Europe, the Middle East, Asia Pacific and the US. Today, Genohm has offices in Lausanne, Ghent, and Durham NC and counts a workforce of 40+ highly trained software and life sciences engineers. Information about Genohm is available at [www.genohm.com](http://www.genohm.com).

### **About Agilent Technologies**

Agilent Technologies Inc. (NYSE: A) is a global leader in life sciences, diagnostics, and applied chemical markets. With more than 50 years of insight and innovation, Agilent instruments, software, services, solutions, and people provide trusted answers to its customers' most challenging questions. The company generated revenues of \$4.47 billion in fiscal 2017 and employs 14,200 people worldwide. Information about Agilent is available at [www.agilent.com](http://www.agilent.com).

### **Forward-Looking Statements**

This news release contains forward-looking statements as defined in the Securities Exchange Act of 1934 and is subject to the safe harbors created therein. The forward-looking statements contained herein include, but are not limited to, information regarding Agilent's future revenue, earnings and profitability; planned new products; market trends; the future demand for the company's products and services; customer expectations; and revenue and non-GAAP earnings guidance for the second quarter and full fiscal year 2018. These forward-looking statements involve risks and uncertainties that could cause Agilent's results to differ materially from management's current expectations. Such risks and uncertainties include, but are not limited to, unforeseen changes in the strength of our customers' businesses; unforeseen changes in the demand for current and new products, technologies, and services; unforeseen changes in the currency markets; customer purchasing decisions and timing, and the risk that we are not able to realize the savings expected from integration and restructuring activities. In addition, other risks that Agilent faces in running its operations include the ability to execute successfully through business cycles; the ability to meet and achieve the benefits of its cost-reduction goals and otherwise successfully adapt its cost structures to continuing changes in business conditions; ongoing competitive, pricing and gross-margin pressures; the risk that our cost-cutting initiatives will impair our ability to develop products and remain competitive and to operate effectively; the impact of geopolitical uncertainties and global economic conditions on

our operations, our markets and our ability to conduct business; the ability to improve asset performance to adapt to changes in demand; the ability of our supply chain to adapt to changes in demand; the ability to successfully introduce new products at the right time, price and mix; the ability of Agilent to successfully integrate recent acquisitions; the ability of Agilent to successfully comply with certain complex regulations; and other risks detailed in Agilent's filings with the Securities and Exchange Commission, including our quarterly report on Form 10-Q for the first quarter ended January 31, 2018. Forward-looking statements are based on the beliefs and assumptions of Agilent's management and on currently available information. Agilent undertakes no responsibility to publicly update or revise any forward-looking statement.

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